

## Who we are

- Fecc represents around 1,600 companies of which many are small and medium sized companies (SMEs)
  - National Associations: 15
  - Company Members: 40
  - Associate Members: 10





# Vision and objectives

- Promote the chemical distribution industry
- Represent Fecc members' interests at European and international level
- Ensure a sustainable business environment for distributors
- Develop chemical distribution as an added value partnership in the supply chain
- Foster co-operation with relevant sectors in the chemical supply chain
- Drive Responsible Care and Sustainability
- Support the National Associations

**The new Fecc aims to be *'the place for everyone'***



# Working committees

- Responsible Care (RC)
- European Single Assessment Document (ESAD)
- Logistics (LOG)
- Precursors Committee
- Life Sciences Committee
- Safety, Health & Environment (SHE)
- International Trade

# The chemical distribution sector

- The Chemical distribution industry in Europe employs more than 30,000 people and has an annual sales leverage of approximately €28 billion
- Direct sales (still) dominate the chemical industry\*
- Chemical distribution sector has growth premium over underlying chemical market and GDP across regions\*
- Specialty chemical distribution with strong growth of ~ 5% p.a.\*
- Going forward, specialty chemical distribution market is expected to continue growing at ~ 5% p.a., again outgrowing the underlying specialty chemical market\*

*\*Source: BCG Analysis*



Warm invitation to join us at our

**Next FECC Annual Congress**  
**From 27 to 29 May 2020**  
**in Milano**



# Thank you for your attention!

European Association of Chemical Distributors (Fecc)

Rue du Luxembourg 16B

B - 1000 Brussels

Belgium

Tel.: +32 2/679.02.61; dar@fecc.org

Follow us on social media

 @FeccEurope

 Fecc on LinkedIn



[www.fecc.org](http://www.fecc.org)